State Employees’ Association of NH, SEIU Local 1984
Board of Directors Monthly Meeting
207 North Main Street, Concord, NH
March 9, 2017

Attendance: (P=Present, A=Absent, E=Excuse, L=Late, D=Departed Early, T=Teleconference)

<table>
<thead>
<tr>
<th>Name</th>
<th>Status</th>
<th>Name</th>
<th>Status</th>
<th>Name</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rich Gulla</td>
<td>P</td>
<td>Avis Crane</td>
<td>P</td>
<td>Jim Nall</td>
<td>P</td>
</tr>
<tr>
<td>Ken Roos</td>
<td>P</td>
<td>Heather Fairchild</td>
<td>P</td>
<td>Wendy Parent</td>
<td>P</td>
</tr>
<tr>
<td>Tammy Clark</td>
<td>L</td>
<td>Mary Fields</td>
<td>P</td>
<td>Cindy Perkins</td>
<td>P</td>
</tr>
<tr>
<td>Kristen Marabella</td>
<td>T</td>
<td>John Hattan</td>
<td>P</td>
<td>Cheryl Towne</td>
<td>E</td>
</tr>
<tr>
<td>Ralph Tilton</td>
<td>E</td>
<td>Terry Locke</td>
<td>P</td>
<td>Frank Wike-Clerk</td>
<td>E</td>
</tr>
<tr>
<td>John Amrol</td>
<td>P</td>
<td>Germano Martins</td>
<td>P</td>
<td>Jen Hunt</td>
<td>P</td>
</tr>
</tbody>
</table>

Staff Present: Glen Milner, Andrew Toland, Kristen, Joe Cicirelli
President Rich Gulla called the meeting to order at 2 pm.

1. Motion to Accept Agenda moved by Jim Nall, seconded by John Hattan. Motion passed.

2. Motion to Accept 2/9/17 Board Meeting Minutes. No meeting minutes for 2/9/17. No Motion.

3. Committee Assignments: Motion to add Rebecca Ladd to Social Activities Chair, Victor Demereto to Poli-Ed Committee & Remove Brenda Thomas from all committees moved by Jim Nall, seconded by Heather Fairchild. Motion Passed.

4. President’s Update, Rich Gulla
   a. The Board Retreat is next month. Meetings will begin at 2:00 pm.
   b. Motion to go into executive session at 2:10 pm. made by John Amrol, seconded by Jim Nall. Motion passed.
   c. Motion to exit executive session at 2:32 pm. made by Cindy Perkins, seconded by Wendy Parent. Motion passed.
   d. CCSNH Update: They voted to decertify. We lost by 14 votes. Membership was at 65% and all voted. Analysis of monetary effect is ongoing. NE Alliance of SEIU-1st meeting was held last month with Maine, Massachusetts, NH & Utah. There was a discussion about member benefits with our sister unions. A suggestion was made to combine to create “regional member benefits”.
   e. O.S.C. There has been much time devoted by the Communication Dept. It may be best to hire an OSC specific advisor. KJ has helped to facilitate the transition. According to KJ, there were complications from many issues & personalities & it has taken great effort from the staff to make it work. Need a full time person to coordinate everything and make it work. The current SEA staff is too busy to do an administrative role for OSC. KJ has met with many people
involved to look for recommendations to move forward. Cindy Perkins questioned how the position would be funded. KJ was not sure. We currently have 1 full time position and 1 part time position for 6 weeks funded by us. Wendy Parent questioned if it needs to be full time. KJ said that it could be flexible. O.S.C. discussion entailed. Ongoing project.

f. Calypso Update: Renegotiated the cost of services to $10,000.00 a month. It may be a good idea to keep them on until we have a new Communications Administrator. Avis Crane said there is no change to original budget allocation and will defer to finance. Video drafts presented and the final to come.

g. Motion to retain Calypso at the President’s discretion for month to month contract for up to 3 months made by Jim Nall, seconded by Mary Fields. Motion passed.

h. There was a meeting with Senator Jeanne Shaheen. Her office called to have a small group of labor leaders. Rich and some other leaders met. She thanked us for the Right To Work efforts. She spoke of the new D.C. Regime. Rich asked about the rising prescription drug costs and the impact of increases on retirees and current contract negotiations. She felt Trump’s proposal of Medicare/Medicaid negotiated costs is a good idea. She expressed her opinion of the effects of a Trump nominee to the Supreme Court position. She offered her help where she could.

i. Rich spoke with Senator Woodburn relative to Right To Work in the past, labor met and helped to fight bills. Neither party should pit us against other political party. Sen. Woodburn is surveying the future in the Senate and what would happen down the road to get others to run for office.

Break at 3:25 pm. Back in session at 3:26 pm.

5. Motion to accept Consent Agenda made by Cindy Perkins, seconded by Mary Fields. Motion Passed.

6. Committee Reports:

   a) Motion to accept Pol-Ed endorsement of Aboul Khan for Seabrook Town Selectman and Joshua Bourdon for At-Large Derry Town Councilor moved by Terry Locke, seconded by Jim Nall. Motion carries.

   b) Organizing-There was a good turnout for the Right To Work vote. 30 turned out for the dues deduction vote. Keeping an eye on future RTW movements.

There were 47 Stewards that came for the most recent training. Training focused on conversations had with a Guest from Michigan with a 98% membership. The guest talked about growth after they lost Right To Work. There was discussion of new members recruited.

CCSNH vote to decertify: Much effort to defeat failed.

The membership drive at PSU is going well.
There will be a North Country Union meeting on Thursday, March 30th at 5 to 7 pm. Plan Regional Contract Campaign visits.

The March 11th Council Meeting will discuss distance attendance.

c) Retirement Committee: Billy M. will replace (likely) David Lang at the Committee. Bills-12 1/2% retained-stop insurance and go vouchers-killed. Calculations for retiree costs are inaccurate without full information provided when bill to align our retirement with Social Security as a result bill died. SB 140 would add members to committee and put in term limits. State likes term limits but not a member participant in investment committee.

d) Bargaining amended Collective Bargaining policy presented to BOD for consideration at next meeting. Update-

7. Motion to accept all reports into record made by Jim Nall, seconded by John Amrol. Motion passed.

8. Motion to go into executive session at 4:19 pm. made by Jim Nall, seconded by Wendy Parent. Motion passed.

9. Motion to exit executive session at 4:59 pm. made by Tammy Clark, seconded by Wendy Parent. Motion passed.

10. Motion to adjourn at 5:00 pm made by Jim Nall, seconded by Wendy Parent. Motion Passed.

Submitted by: James Nall